

Agriculture/Farming/Food Manufacturing

CRITICAL ISSUES:

Brand & IP Protection/Fraud Prevention
Investigations
Loss Prevention/Asset Protection
Physical/Assets/Facilities
Security Technology & Integration
Workplace Violence/Active Shooter Prevention
Executive Protection/Travel Support

2016 BUDGE	T VS. 2015:
Increased	29%
Stayed the Same	57%
Decreased	14%

SECURITY REPORTS TO		
CAO/Administration	25%	
Human Resources	25%	
Chief Risk or Legal Officer/ Risk/Legal/General Counsel	25%	
CEO/President/Executive Director	13%	
COO/Operations	12%	

GEOGRAPHIC SECURITY RESPONSIBILITY:				
Africa	100%			
North America	100%			
South America	100%			
Asia	80%			
Australia	80%			
Europe	80%			

ORGANIZATIONAL RESPONSIBILITIES:			
Brand & IP Protection/Fraud Prevention	100%	Risk Management Planning	88%
Investigations	100%	Terrorism	88%
Loss Prevention/Asset Protection	100%	Be or Become "Customer Facing"	75%
Physical/Assets/Facilities	100%	Business Resilience/Weather/Natural Disasters	75%
Security Technology & Integration	100%	International Workforce Protection & Support	63%
Workplace Violence/Active Shooter Prevention	100%	Business Expansion Support	50%
Executive Protection/Travel Support	100%	Regulatory Compliance	38%
Contract Management	88%	Supply Chain/Product Diversion/Logistics/Distribution	38%
Global Security Operations Center Management	88%	Drug & Alcohol Testing	25%
Political Unrest	88%		

Business Services/Consulting

CRITICAL ISSUES:

Brand & IP Protection/Fraud Prevention
Business Resilience
Risk Management Planning
Security Technology & Integration
Business Expansion Support
Contract Management
Cybersecurity

T VS. 2015:	2016 BUDGE
60%	Increased
40%	Stayed the Same

EPORTS TO:	SECURITY REPORTS TO			
40%	CIO/Information Technology			
40%	Chief Risk or Legal Officer/ Risk/Legal/General Counsel			
20%	CFO/Finance			

GEOGRAPHIC SECURITY RESPONSIBILITY:			
North America	100%		
Europe	75%		
Australia	67%		
South America	67%		
Africa	50%		
Asia	50%		

ORGANIZATIONAL RESPONSIBILITIES:			
Brand & IP Protection/Fraud Prevention	100%	International Workforce Protection & Support	60%
Business Resilience	100%	Be or Become "Customer Facing"	40%
Risk Management Planning	100%	Emerging/Frontier Market Expansion	40%
Security Technology & Integration	100%	Loss Prevention/Asset Protection	40%
Business Expansion Support	80%	Political Unrest	40%
Contract Management	80%	Regulatory Compliance	40%
Cybersecurity	80%	Terrorism	40%
Global Security Operations Center Management	80%	Workplace Violence/Active Shooter Prevention	40%
Investigations	80%	Executive Protection/Travel Support	40%
Physical/Assets/Facilities	80%	Insurance	20%
Business Resilience/Weather/Natural Disasters	80%		

Construction/Real Estate Development

CRITICAL ISSUES:

Be or Become "Customer Facing" Business Resilience Contract Management Emerging/Frontier Market Expansion Investigations Loss Prevention/Asset Protection

2016 BUDGE	T VS. 2015:
Increased	100%

SECURITY REPORTS TO			
CEO/President/Executive Director	67%		
Human Resources	33%		

GEOGRAPHIC SECURITY RESPONSIBILITY:			
Asia	100%		
Australia	100%		
North America	100%		
Africa	50%		
South America	50%		
Europe	33%		

ORGANIZATIONAL RESPONSIBILITIES:			
Be or Become "Customer Facing"	100%	Brand Protection/Intellectual Property/ Product Protection/Counterfeiting/Fraud Protection	67%
Business Resilience/Weather/Natural Disasters	100%	Business Expansion Support	67%
Contract Management	100%	Drug & Alcohol Testing	67%
Emerging/Frontier Market Expansion	100%	Global Security Operations Center Management	67%
Investigations	100%	International Workforce Protection & Support	67%
Loss Prevention/Asset Protection	100%	Physical/Assets/Facilities	67%
Risk Management Planning	100%	Political Unrest	67%
Security Technology & Integration	100%	Regulatory Compliance	67%
Supply Chain/Product Diversion/Logistics/Distribution	100%	Executive Protection/Travel Support	67%
Workplace Violence/Active Shooter Prevention	100%		

Diversified

CRITICAL ISSUES:

Contract Management Investigations
Physical/Assets/Facilities

Business Resilience/Weather/Natural Disasters

Physical/Assets/facilities
Political Unrest
Risk Management Planning
Security Technology & Integration
Terrorism
Workplace Violence/Active Shooter Prevention

2016 BUDGET VS. 2015		
Increased	67%	
Stayed the Same	33%	

SECURITY REPORTS TO			
Chief Risk or Legal Officer/ Risk/Legal/General Counsel	33%		
CEO/President/Executive Director	17%		
COO/Operations	17%		
Facilities	17%		
CAO/Administration	16%		

GEOGRAPHIC SECURITY RESPONSIBILITY:				
North America	83%			
Africa	75%			
Asia	75%			
Europe	75%			
South America	75%			
Australia	50%			

ORGANIZATIONAL RESPONSIBILITIES:			
Business Resilience/Weather/Natural Disasters	100%	Workplace Violence/Active Shooter Prevention	100%
Contract Management	100%	Be or Become "Customer Facing"	83%
Investigations	100%	Business Expansion Support	83%
Physical/Assets/Facilities	100%	Loss Prevention/Asset Protection	83%
Political Unrest	100%	Executive Protection/Travel Support	83%
Risk Management Planning	100%	Global Security Operations Center Management	67%
Security Technology & Integration	100%	International Workforce Protection & Support	67%
Terrorism	100%	Supply Chain/Product Diversion/Logistics/Distribution	67%



Education (K-12)

CRITICAL ISSUES:

Physical/Assets/Facilities
Risk Management Planning
Security Technology & Integration
Terrorism
Workplace Violence/Active Shooter Prevention
Be or Become "Customer Facing"
Investigations
Business Resilience/Weather/Natural Disasters

2016 BUDGE	T VS. 2015:
Increased	50%
Stayed the Same	50%

SECURITY REPORTS TO				
COO/Operations	33%			
CAO/Administration	33%			
CEO/President/Executive Director	17%			
Facilities	17%			

GEOGRAPHIC SECURITY RESPONSIBILITY: North America 100%

ORGANIZATIONAL RESPONSIBILITIES:			
Physical/Assets/Facilities	100%	Business Resilience/Weather/Natural Disasters	83%
Risk Management Planning	100%	Contract Management	67%
Security Technology & Integration	100%	Regulatory Compliance	67%
Terrorism	100%	Executive Protection/Travel Support	67%
Workplace Violence/Active Shooter Prevention	100%	Loss Prevention/Asset Protection	50 %
Be or Become "Customer Facing"	83%	Political Unrest	50%
Investigations	83%		

Education (University)

CRITICAL ISSUES:

Investigations
Business Resilience/Weather/Natural Disasters
Workplace Violence/Active Shooter Prevention
Be or Become "Customer Facing"
Physical/Assets/Facilities
Security Technology & Integration
Terrorism
Contract Management

2016 BUDGET VS. 2015		
Increased	69%	
Stayed the Same	16%	
Decreased	15%	

SECURITY R	EPORTS TO:
CEO/President/Executive Director	23%
Facilities	23%
COO/Operations	15%
CAO/Administration	8%
Chief Risk or Legal Officer/ Risk/Legal/General Counsel	8%
Other	23%

GEOGRAPHIC SECURITY RESPONSIBILITY:				
North America	82%			
South America	75%			
Australia	50%			
Europe	50%			
Asia	33%			
Africa	17%			

ORGANIZATIONAL RESPONSIBILITIES:			
Investigations	100%	Loss Prevention/Asset Protection	77%
Business Resilience/Weather/Natural Disasters	100%	Regulatory Compliance	77%
Workplace Violence/Active Shooter Prevention	100%	Risk Management Planning	77%
Be or Become "Customer Facing"	92%	Executive Protection/Travel Support	69%
Physical/Assets/Facilities	92%	Political Unrest	62%
Security Technology & Integration	92%	Global Security Operations Center Management	46%
Terrorism	92%	International Workforce Protection & Support	46%
Contract Management	77%		

Energy and Utilities

CRITICAL ISSUES:

Contract Management
Investigations
Physical/Assets/Facilities
Security Technology & Integration
Terrorism
Workplace Violence/Active Shooter Prevention

2016 BUDGE	T VS. 2015:
Increased	57%
Decreased	43%

SECURITY R	EPORTS TO:
COO/Operations	75%
Chief Risk or Legal Officer/ Risk/Legal/General Counsel	25%

GEOGRAPHIC SECURITY RESPONSIBILITY:			
Africa	100%		
Asia	100%		
North America	100%		
South America	100%		
Europe	67%		
Australia	50%		

ORGANIZATIONAL RESPONSIBILITIES:			
Contract Management	100%	Regulatory Compliance	88%
Investigations	100%	Business Expansion Support	75%
Physical/Assets/Facilities	100%	Global Security Operations Center Management	75%
Security Technology & Integration	100%	Loss Prevention/Asset Protection	75%
Terrorism	100%	Political Unrest	75%
Workplace Violence/Active Shooter Prevention	100%	Risk Management Planning	75%
Be or Become "Customer Facing"	88%	Executive Protection/Travel Support	75%
Business Resilience/Weather/Natural Disasters	88%		

Finance/Banking/Insurance

CRITICAL ISSUES:

Contract Management Global Security Operations Center Management Investigations Physical/Assets/Facilities Security Technology & Integration Workplace Violence/Active Shooter Prevention Terrorism

JDGET VS. 2015:	2016 BUDGET VS. 2015		
ased 89%	Increased		
Same 11%	Stayed the Same		

GEOGRAPHIC SECURITY RESPONSIBILITY:				
North America	100%			
Europe	89%			
Africa	75%			
South America	71%			
Asia	67%			
Australia	50%			

SECURITY REPORTS TO:		
Chief Risk or Legal Officer/ Risk/Legal/General Counsel	23%	
Facilities	18%	
Human Resources	18%	
CAO/Administration	12%	
CFO/Finance	11%	
Board or Board Committee	6%	
CEO/President/Executive Director	6%	
CIO/Information Technology	6%	

ORGANIZATIONAL RESPONSIBILITIES:			
Contract Management	100%	Business Resilience/Weather/Natural Disasters	72%
Global Security Operations Center Management	100%	Brand & IP Protection/Fraud Prevention	67%
Investigations	94%	Business Expansion Support	67%
Physical/Assets/Facilities	94%	Political Unrest	67%
Security Technology & Integration	94%	Regulatory Compliance	67%
Workplace Violence/Active Shooter Prevention	94%	Risk Management Planning	67%
Terrorism	89%	Be or Become "Customer Facing"	61%
Executive Protection/Travel Support	89%		



Government (Federal, State and Local)

CRITICAL ISSUES:

Workplace Violence/Active Shooter Prevention
Contract Management
Terrorism
Be or Become "Customer Facing"
Business Resilience/Weather/Natural Disasters
Investigations
Physical/Assets/Facilities

2016 BUDGET	VS. 2015:
Increased	83%
Stayed the Same	17%

EPORTS TO:	SECURITY REPORTS TO			
33%	Facilities			
33%	CAO/Administration			
17%	COO/Operations			
17%	Chief Risk or Legal Officer/ Risk/Legal/General Counsel			

GEOGRAPHIC SECURITY RESPO	ONSIBILITY:
North America	100%

ORGANIZATIONAL RESPONSIBILITIES:			
Workplace Violence/Active Shooter Prevention	100%	Regulatory Compliance	67%
Contract Management	83%	Security Technology & Integration	67%
Terrorism	83%	Cybersecurity	33%
Be or Become "Customer Facing"	67%	Global Security Operations Center Management	33%
Business Resilience/Weather/Natural Disasters	67%	Loss Prevention/Asset Protection	33%
Investigations	67%	Political Unrest	33%
Physical/Assets/Facilities	67%		

Healthcare/Hospital/Medical Center

CRITICAL ISSUES:

Investigations
Security Technology & Integration
Workplace Violence/Active Shooter Prevention
Physical/Assets/Facilities
Be or Become "Customer Facing"
Business Resilience/Weather/Natural Disasters
Loss Prevention/Asset Protection
Terrorism
Contract Management

2016 BUDGE	T VS. 2015:
Increased	70%
Stayed the Same	15%
Decreased	15%

GEOGRAPHIC SECURITY RESPO	ONSIBILITY:
North America	100%
Asia	25%
Europe	25%

SECURITY REPORTS TO:		
COO/Operations	29%	
Facilities	12%	
Chief Risk or Legal Officer/ Risk/Legal/General Counsel	12%	
CEO/President/Executive Director	9%	
CFO/Finance	9%	
Human Resources	9%	
Other	20%	

ORGANIZATIONAL RESPONSIBILITIES:			
Investigations	100%	Terrorism	82%
Security Technology & Integration	100%	Contract Management	79%
Workplace Violence/Active Shooter Prevention	100%	Regulatory Compliance	76%
Physical/Assets/Facilities	97%	Risk Management Planning	76%
Be or Become "Customer Facing"	94%	Business Expansion Support	59%
Business Resilience/Weather/Natural Disasters	88%	Executive Protection/Travel Support	59%
Loss Prevention/Asset Protection	88%	Brand & IP Protection/Fraud Prevention	50%

Hospitality/Casino

CRITICAL ISSUES:

Asset Protection/Theft
Budget/Financing
Investigations
Security Technology & Integration

2016 BUDGET VS. 20	
Increased	67%
Decreased	33%

CURITY REPORTS TO:	SECURIT
iness Unit 67%	GM/Business
perations 33%	COO/Operat

GEOGRAPHIC SECURITY RESPONSIBILITY:

North America 100%



ORGANIZATIONAL RESPONSIBILITIES:		
Asset Protection/Theft	100%	
Business Resilience/ Weather/Natural Disasters	100%	
Investigations	100%	
Be or Become "Customer Facing"	100%	
Physical/Assets/Facilities	100%	
Risk Management Planning	100%	
Terrorism	100%	
Workplace Violence/ Active Shooter Prevention	100%	

Industrial/Manufacturing

CRITICAL ISSUES:

Contract Management
Physical/Assets/Facilities
Security Technology & Integration
Workplace Violence/Active Shooter Prevention
Executive Protection/Travel Support
Investigations
Terrorism
Brand & IP Protection/Fraud Prevention
Business Resilience/Weather/Natural Disasters

2016 BUDGET VS. 2015:	
Increased	20%
Stayed the Same	53%
Decreased	27%

EPORTS TO:	SECURITY RI
33%	Human Resources
20%	COO/Operations
13%	Chief Risk or Legal Officer/ Risk/Legal/General Counsel
7%	CEO/President/Executive Director
27%	Other

GEOGRAPHIC SECURITY RESPONSIBILITY:			
North America 100%			
Europe	86%		
Asia	83%		
South America	83%		
Australia	70%		
Africa	64%		

ORGANIZATIONAL RESPONSIBILITIES:			
Contract Management	100%	Brand & IP Protection/Fraud Prevention	80%
Physical/Assets/Facilities	100%	Business Resilience/Weather/Natural Disasters	80%
Security Technology & Integration	100%	Global Security Operations Center Management	80%
Workplace Violence/Active Shooter Prevention	100%	International Workforce Protection & Support	80%
Executive Protection/Travel Support	100%	Loss Prevention/Asset Protection	73%
Investigations	93%	Political Unrest	73%
Terrorism	93%		

Information Technology/Communications/Media

CRITICAL ISSUES:

Be or Become "Customer Facing" Global Security Operations Center Management Business Resilience/Weather/Natural Disasters Contract Management Emerging/Frontier Market Expansion Physical/Assets/Facilities Security Technology & Integration

2016 BUDG	ET VS. 2015:
Increased	88%
Decreased	12%
	0070

GEOGRAPHIC SECURITY RESPONSIBILITY:		
Africa	100%	
Australia	100%	
North America	100%	
Asia	88%	
Europe	86%	
South America	86%	

SECURITY REPORTS TO:	
CFO/Finance	38%
CEO/President/Executive Director	25%
Chief Risk or Legal Officer/ Risk/Legal/General Counsel	25%
CIO/Information Technology	12%

ORGANIZATIONAL RESPONSIBILITIES:			
Be or Become "Customer Facing"	100%	Investigations	75%
Global Security Operations Center Management	100%	Terrorism	75%
Business Resilience/Weather/Natural Disasters	88%	Workplace Violence/Active Shooter Prevention	75%
Contract Management	88%	Executive Protection/Travel Support	75%
Emerging/Frontier Market Expansion	88%	Business Expansion Support	63%
Physical/Assets/Facilities	88%	Political Unrest	63%
Security Technology & Integration	88%	Regulatory Compliance	63%
International Workforce Protection & Support	75%	Risk Management Planning	63%

Ports/Terminals

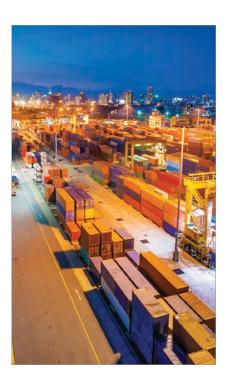
CRITICAL ISSUES:

Business Resilience/Weather/Natural Disasters
TWIC Compliance
Technology Integration & Management
Cybersecurity
Investigations
Supply Chain
Contract Management
Regulatory Compliance

2016 BUDGET VS. 2015	
Increased	65%
Stayed the Same	25%
Increased	10%

SECURITY REPORTS TO: CEO/President/ Executive Management 100%

GEOGRAPHIC SECURITY RESPO	NSIBILITY:
North America	100%



ORGANIZATIONAL RESPONSI	BILITIES:
Brand & IP Protection/ Fraud Prevention	100%
Business Resilience/ Weather/Natural Disasters	100%
Cybersecurity	100%
Disaster Recovery	100%
Investigations	100%
Physical Security/Facilities	100%
Regulatory Compliance	100%
Supply Chain	100%

Retail (Connected Commerce)

CRITICAL ISSUES:

Contract Management
Investigations
Loss Prevention/Asset Protection
Physical/Assets/Facilities
Workplace Violence/Active Shooter Prevention
Executive Protection/Travel Support
Brand & IP Protection/Fraud Prevention

20	16 BUDGET	VS. 2015:
	Increased	70%
Stayed	the Same	10%
	Decreased	20%

SECURITY REPORTS TO:		
Chief Risk or Legal Officer/ Risk/Legal/General Counsel	36%	
CFO/Finance	18%	
Human Resources	18%	
CEO/President/Executive Director	9%	
COO/Operations	9%	
Other	10%	

GEOGRAPHIC SECURITY RESPONSIBILITY:		
Africa	100%	
North America	100%	
Europe	86%	
Asia	78%	
Australia	75%	
South America	75%	

ORGANIZATIONAL RESPONSIBILITIES:			
Contract Management	100%	Security Technology & Integration	73%
Investigations	91%	Supply Chain/Product Diversion/Logistics/Distribution	73%
Loss Prevention/Asset Protection	91%	Terrorism	73%
Physical/Assets/Facilities	91%	Be or Become "Customer Facing"	64%
Workplace Violence/Active Shooter Prevention	91%	Global Security Operations Center Management	64%
Executive Protection/Travel Support	82%	Risk Management Planning	64%
Brand & IP Protection/Fraud Prevention	73%	Political Unrest	55%
Business Resilience/Weather/Natural Disasters	73%	Business Expansion Support	45%
International Workforce Protection & Support	73%		

Spectator Sports (Arenas/Leagues/Facilities/Events)

CRITICAL ISSUES:

Weather
Player & Fan Misconduct
Crowd Control/Evacuations
Terrorism
Contract Management
Security Technology & Integration
Investigations

2016 BUDGE	2016 BUDGET VS. 2015:	
Increased	100%	

GEOGRAPHIC SECURITY RESPONSIBILITY:

North America 100%

SECURITY REPORTS TO	
Facilities	19%
CAO/Administration	9%
CEO/President/Executive Director	9%
CFO/Finance	9%
COO/Operations	9%
CIO/Information Technology	9%
Chief Risk or Legal Officer/ Risk/Legal/General Counsel	9%
Other	27%

ORGANIZATIONAL RESPONSIBILITIES:					
Terrorism/Bomb Threats	100%	Risk Management Planning	83%		
Business Resilience/Weather/Natural Disasters	100%	Workforce/Executive/Personnel Protection/Travel Support	75%		
Workplace Violence Prevention/Active Shooter Prevention	100%	Contract Management	67%		
Investigations	92%	Asset Protection/Theft	67%		
Physical/Assets/Facilities	92%	Political Unrest	67%		
Be or Become "Customer Facing"	83%	Security Technology & Integration	67%		
Regulatory Compliance	83%	Drug & Alcohol Testing	42%		

Transportation/Logistics/Supply Chain/Distribution/Warehousing

CRITICAL ISSUES:

Brand & IP Protection/Fraud Prevention Investigations Loss Prevention/Asset Protection Physical/Assets/Facilities Risk Management Planning Workplace Violence/Active Shooter Prevention

2016 BUDGE	2016 BUDGET VS. 2015:			
Increased	50%			
Stayed the Same	50%			

SECURITY REPORTS TO					
33%	COO/Operations				
33%	Chief Risk or Legal Officer/ Risk/Legal/General Counsel				
17%	Human Resources				
17%	Other				

GEOGRAPHIC SECURITY RESPONSIBILITY:					
Africa	100%				
North America	100%				
Europe	75%				
South America	75%				
Asia	60%				
Australia	50%				

ORGANIZATIONAL RESPONSIBILITIES:				
Brand & IP Protection/Fraud Prevention	100%	Security Technology & Integration	83%	
Investigations	100%	Terrorism	83%	
Loss Prevention/Asset Protection	100%	Business Expansion Support	67%	
Physical/Assets/Facilities	100%	Drug & Alcohol Testing	67%	
Risk Management Planning	100%	Global Security Operations Center Management	67%	
Workplace Violence/Active Shooter Prevention	100%	International Workforce Protection & Support	67%	
Be or Become "Customer Facing"	83%	Political Unrest	67%	
Business Resilience/Weather/Natural Disasters	83%	Regulatory Compliance	67%	
Contract Management	83%			