

## 17<sup>TH</sup> ANNUAL TOP GUARDING FIRMS LISTING

Firms Head Office	Employees	Offices	TOTAL
Allied Universal, Santa Ana, CA	215,000	225	7,300,000,000 <sup>1</sup>
Securitas North America, Chicago, IL	107,000	498	4,200,000,000 <sup>2</sup>
G4S Secure Solutions, Palm Beach Gardens, FL	55,816	105	2,100,000,000 <sup>3</sup>
SecurAmerica, Atlanta, GA	10,000	320	775,000,000 <sup>4</sup>
SOS Security, Parsippany, NJ	12,000	57	525,000,000 <sup>5</sup>
Walden Security, Chattanooga, TN	5,300	13	235,000,000
Summit Security Services, Uniondale, NY	5,000	10	195,000,000
Command Security Corp., Herndon, VA	N.A.	19	188,000,000 <sup>6</sup>
Andy Frain Services, Aurora, IL	14,750	55	125,500,000
St. Moritz Security Services, Pittsburgh, PA	2,800	37	101,500,000
Sunstates Security, Raleigh, NC	2,651	25	89,200,000
First Coast Security, Jacksonville, FL	2,300	12	84,000,000
Titan Security Group, Chicago, IL	1,900	3	79,600,000
DSI Security, Dothan, AL	4,500	27	78,000,000
Per Mar Security & Research, Davenport, IA	1,980	13	61,000,000 <sup>7</sup>
American Security & Investigations, St. Paul, MN	1,500	8	47,000,000 <sup>8</sup>
Elite Investigations, New York, NY	1,600	6	43,400,000
United Security, Red Bank, NJ	1,139	12	41,600,000
United Protective Services, Dallas, TX	1,240	8	31,850,000
Arrow Security, Smithtown, NY	800	9	27,000,000
Security Alliance Group, Miami, FL	750	5	22,000,000 <sup>9</sup>
Doyle Security Services, Valley Stream, NY	570	3	15,300,000

Prepared from responses from CEOs, COOs, or CFOs for the year ending 12/31/2018. Totals are rounded off. 1. Total revenues: \$7.2B. Allied Universal acquired U.S. Security Associates, Roswell, GA on October 26, 2018. 2. Total revenues: \$4.9B. 3. Total revs. for all business \$2.5B. 4. Pro forma for acquisitions includes Delta Global Services (DGS) partnership. 5. Purchased First Alarm Security & Patrol, San Jose, CA on August 8, 2018. 6. Through March 31, 2018, of which 68% revs. are derived from guarding and related services and 32% from Aviation Safeguards. Command was acquired in a stock deal by Prosegur Compania de Seguridad, Madrid, which globally employs over 100K guards out of a workforce of more than 175K. 7. Total corp. security revs.: \$122.2M, including electronics & fire alarms. 8. Total revenues \$400M. ASI is a wholly-owned subsidiary of Marsden Services, Saint Paul, MN. 9. Total revenues: \$28M. Also: Garda World Security, Montreal, acquired United American Security, Raleigh, NC (estim. \$120M revs.) in March 2018, and Whelan Security, St. Louis, MO, (\$212.8M in our 2018 report) in April, 2019. Information provided by the Security Letter, with special assistance from Security Pro Advisors and Trackforce Valiant.